

AI and Automation for Microsoft 365

MICROSOFT 365 AI & AUTOMATION

COPILOT STUDIO + POWER PLATFORM

FIXED-PRICE ENGAGEMENTS

VETERAN-OWNED

Puget Sound AI builds **production AI and automation inside Microsoft 365** for commercial organizations on Business Premium, E3, and E5. Every engagement is led and delivered by the principal engineer, a U.S. Navy veteran with 8+ years architecting M365, AI, and automation in demanding production environments. **No account managers, no junior consultants, no offshore handoffs.** Fixed scope, fixed price, and a full handoff of source, documentation, and training at close. You end with working systems, not a slide deck.

19

AI SYSTEMS ENGINEERED

21+

FTE-YEARS RECOVERED

\$256K

ANNUALIZED COST AVOIDANCE

35

PROCESSES AUTOMATED

Measured outcomes from production systems delivered in regulated, high-compliance environments. The same engineering discipline and documentation standards apply directly to commercial Microsoft 365 tenants.

WHAT WE BUILD

- ◆ **Copilot Studio Agents.** Generative orchestration, RAG and vector retrieval, citation-bound agents engineered not to hallucinate.
- ◆ **Power Platform & Graph Automation.** Power Automate with Graph API and PowerShell that eliminate manual work at tenant scale, with full audit trails.
- ◆ **M365 Architecture & Governance.** Exchange, Teams, SharePoint, Purview, and Entra ID. Security, DLP, and sensitivity labeling done right.
- ◆ **AI Agent Infrastructure.** Custom MCP servers, local SLM inference pipelines, and Azure AI Foundry integration.
- ◆ **AI Readiness & Training.** Fixed-price gap analysis, 90-day roadmaps, and hands-on workshops for your team.

WHY PUGET SOUND AI

- ◆ **Direct engineer access.** The person who scopes your work is the person who builds it. No bait-and-switch, no hidden subcontractor chain.
- ◆ **Fixed scope, fixed price.** Defined deliverables and timelines. You know exactly what you are getting before work starts.
- ◆ **No license reselling, no quota.** Every recommendation is about making the licenses you already own work harder.
- ◆ **Full handoff, no lock-in.** Architecture diagrams, source code, runbooks, and staff training delivered at close.
- ◆ **Fast.** Most workflows and agents are scoped and shipped in two to eight weeks.

REPRESENTATIVE PRODUCTION SYSTEMS

\$105K/yr **License Anomaly Recovery**
Python, PowerShell, and AI inference reclaim 400+ unused M365 licenses on the first automated sweep.

3,800 hrs **Legacy Mailbox Classifier**
PowerShell and a local SLM infer ownership for 5,170 legacy mailboxes, unblocking work that was stalled indefinitely.

600 hrs **Policy & Manual Agent**
Citation-bound Copilot Studio agent returns verbatim answers from official documentation. Zero summarization, zero misquote risk.

850 hrs **Administrative Automation Agent**
Copilot Studio agent composes multi-step Graph and PowerShell workflows from plain language; advanced ops by non-scripters.

\$80K/yr **Custom MCP Automation Layer**
Policy-compliant MCP tooling for AI agents; 1,600 hrs/yr offloaded; a reusable foundation across every deployed system.

33,000 hrs **Records Classification Engine**
Local SLM and vector embeddings classify OCR'd documents against retention schedules, per million processed.

Sanitized architecture diagrams and basis of estimate available under NDA. Cost avoidance dollarized at a blended \$50/hr fully-burdened labor rate; FTE-years aggregate total labor hours recovered across all systems.

COMPANY

Legal Name	Puget Sound AI LLC
Structure	Washington State LLC
Principal	Jacob Taylor
Background	U.S. Navy Veteran
Delivery	Remote, Nationwide
Based In	Puyallup, WA

ENGAGEMENT MODELS

Fixed-price builds.	Single agent or workflow, scoped to outcome.
AI Readiness Assessment.	2-week review, 90-day roadmap.
Workshops.	Hands-on Copilot and Power Platform training.
Multi-workflow programs.	2 to 3 systems, fixed scope.
Post-launch support.	Defined support windows on request.

INSURANCE

\$1M Cyber Liability

\$1M E&O

\$1M General Liability

Certificates of insurance available on request. MSA and fixed-price SOW provided before any engagement begins.